

Bidding Rounds: Local content and winning companies

DIT Mexico

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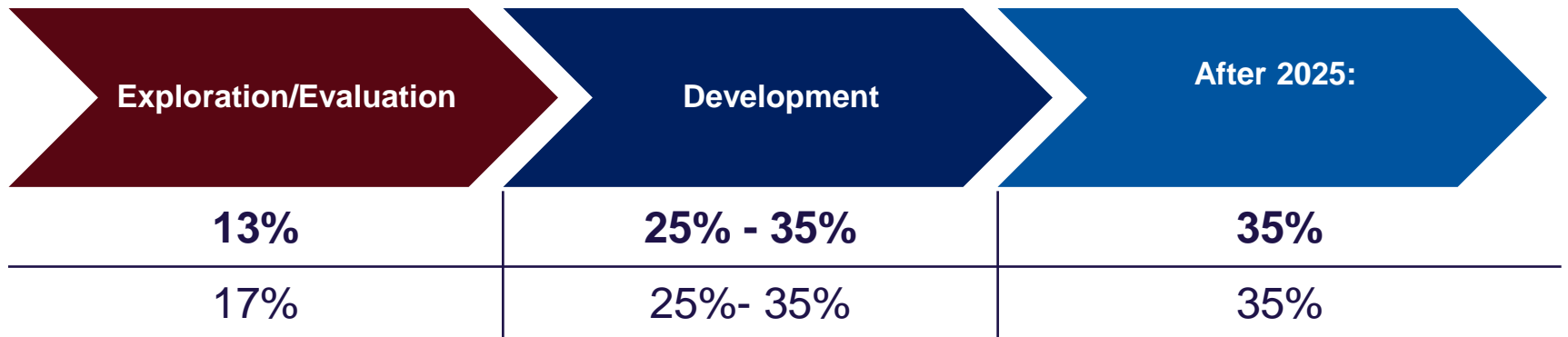
August 2017





Round 1: Local content & winning companies for shallow water

Type of contract	Area	Winning company / Consortium
1.1 Production Sharing Agreement (PSA) – Shallow water	1	<i>Sierra Oil and Gas, Talos Energy y Premier Oil.</i>
	2	
1.2 PSA – Shallow Water	1	<i>Eni</i>
	2	<i>PanAmerican y E&P Hidrocarburos</i>
	4	<i>Fieldwood y Petrobal.</i>





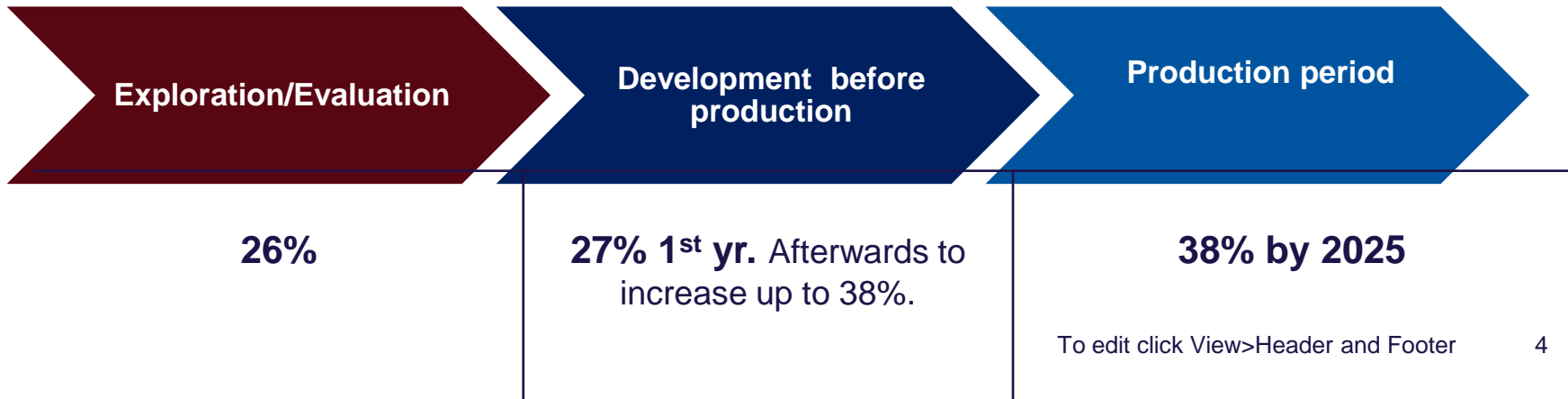
Round 1.3: Local content & winning companies for onshore blocks

Areas License - Onshore (Production)	Winning company/Consortium
Barcodón	Diavaz Offshore
Catedral	Diavaz Offshore
Benavides - Primavera	Sistemas Integrales de Compresión
	Nuvoil
	Constructora Marusa
	Consortio Petrolero 5M del Golfo
Calibrador	Consortio Manufacturero Mexicano
Mareografo	Consortio Manufacturero Mexicano
Calicanto	Grupo Diarqco
Mayacaste	Grupo Diarqco
Carretas	Strata Campos Maduros
Pena Blanca	Strata Campos Maduros
San Bernardo	Strata Campos Maduros
Cuichapa	Lifting
Paso de Oro	Lifting
Duna	Construcciones y Servicios Industriales Globales
Fortuna Nacional	Perseus
Tajón	Perseus
La Laja	Desarrolladora Oleum
	Ingeniería, Construcciones y Equipos Conequipos Ing.
	Industrial Consulting
	Marat International
	Constructora Tzaulan



Round 1.3: Local content & winning companies for onshore blocks

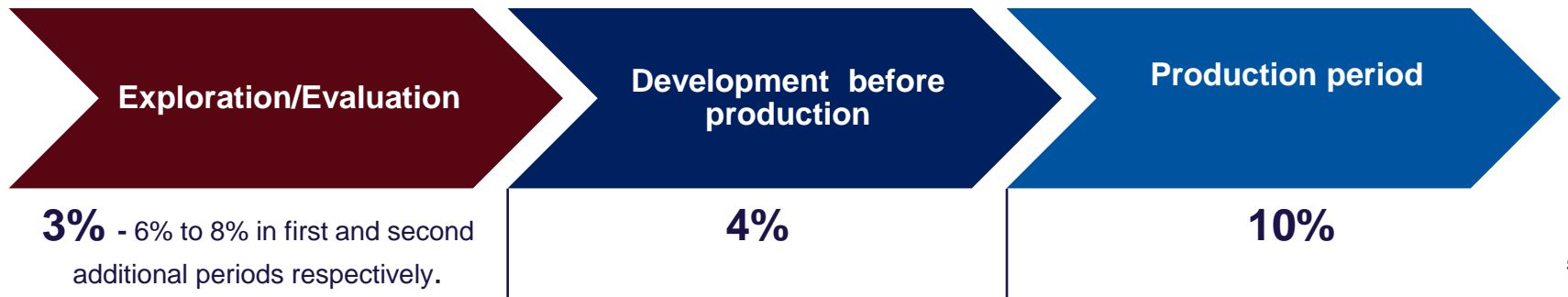
Areas License - Onshore (Production)	Winning company/Consortium
Malva	Renaissance Oil Corp
Mundo Nuevo	Renaissance Oil Corp
Pontón	Renaissance Oil Corp
Moloacan	Canamex Dutch
	Perfolat de México
	American Oil Tools
Paraíso	Roma Energy Holdings
	Tubular Technology
	Gx Geoscience
Ricos	Steel Serv
	Constructora Hostotipaquillo
	Desarrollo de Tecnología y Servicios Integrales
	Mercado de Arenas Sílicas
Secadero	Grupo R Exploración y Producción
	Constructora y Arrendadora México





Round 1.4: local content and companies in deep water

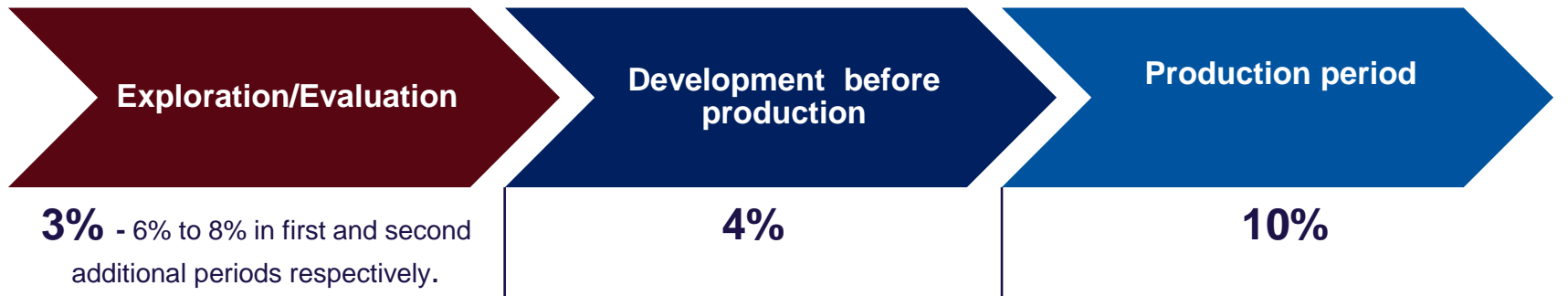
Type of contract	Area	Winning company / Consortium
License - Deep Water Area of Perdido	1	China Offshore Oil Corporation E&P Mexico
	2	Total E&P México en Consorcio con ExxonMobil Exploración y Producción México
	3	Chevron Energía de México en Consorcio con Pemex Exploración y Producción e Inpex Corporation
	4	China Offshore Oil Corporation E&P Mexico
License - Deep Water in Salina Basin	1	Statoil E&P México en Consorcio con BP Exploration Mexico y Total E&P México
	3	Statoil E&P México en Consorcio con BP Exploration Mexico y Total E&P México
	4	PC Carigali Mexico Operations en Consorcio con Sierra Offshore Exploration
	5	Murphy Sur en Consorcio con Ophir Mexico Holdings Ltd, PC Carigali Mexico Operations y Sierra Offshore Exploration





Trion: License contract in Association with Pemex

Type of contract	Area	Winning company / Consortium
License – Ultra Deep Water Area of Perdido		BHP Billiton



Round 2.1: shallow water

Type of contract	Area	Winning company / Consortium
PSA- Shallow water	2	Dea Deutsche Erdoel Ag and Pemex Exploración y Producción
	6	Pc Carigali Mexico Operations, and Ecopetrol Global Energy
	7	Eni México, Capricorn Energy Limited (Cairn Energy) and Citla Energy E&P
	8	Pemex Exploración y Producción y Ecopetrol Global Energy, S.L.U
	9	Capricorn Energy Limited and Citla Energy E&P S.A.P.I. de C.V.
	10	Eni
	11	Repsol and Sierra Perote
	12	Lukoil
	14	Eni Mexico and Citla Energy
	15	Total E&P and Shell Exploración y Extracción

2.1 Shallow water – PSA

Exploration/Evaluation

Development before production

Production period

Bidding in June 19th 2017

15% - 17%

26% 1st yr – up to 35% onwards

26% - 1st yr. Towards 35% by 2035

Round 2.2: Onshore

Type of contract	Area	Winning company / Consortium
Onshore	1	Iberoamericana de Hidrocarburos and PJP4
	4	Sun God Energía and Jaguar Exploración y Producción de Hidrocarburos
	5	
	7	
	8	
	9	
	10	



**Bidding in
July 12th
2017**

26%

27% 1st yr. Afterwards to
increase up to 38%.

38% by 2025



Round 2.3: Onshore

Onshore, License	1	Iberoamericana de Hidrocarburos and PJP4
	2	Newpek Exploración y Extracción, S.A. de C.V., and Verdad Exploration Mexico LLC
	3	
	4	Iberoamericana de Hidrocarburos and PJP4
	5	Jaguar Exploración y Producción de Hidrocarburos
	6	Shandong Kerui Oilfield Service Group Co. Ltd, with Sicoval MX, S.A. de C.V., y Nuevas Soluciones Energéticas A&P, S.A. de C.V.
	7	Jaguar Exploración y Producción de Hidrocarburos
	8	
	9	
	10	Shandong Kerui Oilfield Service Group Co. Ltd, with Sicoval MX, S.A. de C.V., y Nuevas Soluciones Energéticas A&P, S.A. de C.V.
	11	Carso Oil and Gas
	12	Carso Oil and Gas
	13	Jaguar Exploración y Producción de Hidrocarburos
	14	





Ayin-Batsil: Association with Pemex in process.

Exploration/Evaluation

Development before production

Production period

Shallow water - PSA

15% - 17%

26% 1st yr – up to 35% onwards

35% by 2035

Bidding in October 4th 2017

**For more information contact the Department
for International Trade for Energy in Mexico**

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